

## Board Meeting

**Date:** March 16, 2017  
**Time:** 3.00 p.m.  
**Location:** 7361 Forest Oaks Blvd., Room A, Spring Hill  
**Dial in:** 1-800-750-4065 participant code: 8764 053#

### Consent Agenda

*The Consent Agenda contains the meeting materials from the Executive Committee meetings on February 8, 2017 and February 28, 2017. This is presented to the Board as information and requires no action.*

### Consent Item

Executive Committee Meeting Materials February 8, 2017 and February 28, 2017 .....Pages 1-6

### Board Agenda

#### Action Items

Item 1 – Minutes from September 15, 2016 meeting .....Pages 7-9  
Item 2 – Approval of Additional Training Provider – AM Skills .....Page 10  
Item 3 – Approval of One Stop Operator .....Page 11  
Item 4 – Approval of Additional Training Provider – Pasco Medical Training .....Pages 12-14

#### Information Item

Item 1 - Financial Summary Report YTD 1-31-2017 .....Page 15  
Item 2 – Monthly Management Report 1-31-2017 .....Page 16

#### Committee Updates

Item 1 – One Stop Governance ..... Sondra Cranford, verbal  
Item 2 – Services to Individuals with Disabilities.....Pages 17-19  
Item 3 – Youth..... Jerome Salatino, verbal

Public Comments



## **CONSENT AGENDA**

What follows are the minutes from the previous Executive Committee meetings dated February 8, 2017 and February 28, 2017. This is presented for the Board's review. If there are no objections to the actions taken on behalf of the Board by the Executive Committee, these actions will be considered approved.

**Executive Committee Meeting**

February 8, 2017 – 10.00 a.m.

Room A

4440 Grand Blvd., New Port Richey

**Dial in: 1.800.750.4065 Participant Code: 9215386#**

**Committee Members:**

Mark Barry, Sondra Cranford, Mark Earl, Dave Lambert, Lex Smith,  
Seth Weightman

**Agenda**

Call to order ..... Mark Earl, Chair

**Action Items:**

Action Item 1 – Approve minutes of December 15, 2016 meeting ..... Pages 1-3

Action Item 2 – Performance Evaluation CY2016, Jerome Salatino..... Pages 4-9

**Discussion Item:**

Discussion Item 1 - Financial Update ..... Page 10

**Information Items:**

Information Item 1 – Sector Strategies ..... Pages 11-16

Information Item 2 – Financial Summary Report YTD 12/31/2016 ..... Page 17

Information Item 3 – Monthly Management Report December 2016 ..... Page 18

Public Comments

Adjournment



**Draft**  
**Executive Committee Meeting Minutes**  
February 8, 2017

**Committee Members Present:**

**Present:** Mark Barry, Sondra Cranford, Mark Earl, Lex Smith

**Absent:** *Dave Lambert, Seth Weightman*

**Quorum Present?** Yes

**Others Present:**

PHWB Staff – Jerome Salatino, Kevin Crawford

**Proceedings:**

Meeting called to order at 10.00 a.m. by Mark Earl, Chair

**Action Item 1 – Approve minutes of December 15, 2016 meeting**

Minutes from the December 15, 2016 meeting of the Executive Committee were presented for review and comment. With no corrections or comments, a motion was made to accept the minutes.

MOTION made by Mark Barry and seconded by Lex Smith to approve the minutes. Motion carried.

**Action Item 2 – Performance Evaluation CY 2016, Jerome Salatino**

The annual performance review for the CEO is due and in preparation for that the Committee reviewed the Performance Management Program page, which identifies the established goals for calendar year 2016. It was agreed the survey be sent to the full Board for completion. It was agreed a second meeting of the Executive Committee be convened to go over the results and conduct the performance review. Jerome was asked to provide a self-evaluation as well. Additionally there was discussion around updating Jerome's goals for calendar year 2017. This is to occur at a separate meeting.

MOTION made by Lex Smith and seconded by Mark Barry to approve sending the survey to the Board. Motion carried.



Draft  
**Executive Committee Meeting Minutes**  
February 8, 2017  
Page 2

**Action Item 3 – Finance Update**

Kevin Crawford reviewed the points outlined in Discussion Item 1 at the Audit Finance Committee meeting, ie., Status of Audit, Indirect Cost Rate, Pending Budget Reduction and the 401(k) Non-Elective Contribution, with the members of the Executive Committee. It was agreed to table the 401(k) Non-Elective Contribution until next fiscal year, when it would be reviewed at the time of the budget review.

MOTION was made by Sondra Cranford and seconded by Mark Barry to approve tabling the 401(k) Non-Elective Contribution until the next fiscal year. Motion carried.

**Information Item 1 – Sector Strategies**

PHWB will focus its goals on the areas of Healthcare and Manufacturing. Information will be provided to Board members on the sector strategies meeting for interest in attending.

**Information Item 2 – Financial Summary Report YTD 12/31/2016**

Kevin Crawford reviewed the Financial Summary Report YTD 12/31/2016 with the Committee.

**Information Item 3 – Monthly Management Report December 2016**

Jerome reviewed the rankings in the Monthly Management Report with the Committee.

With no further business to discuss and no public comments, the meeting adjourned.



**Executive Committee Meeting**

February 28, 2017 – 3.00 p.m.

Room A

4440 Grand Blvd., New Port Richey

**Dial in: 1.800.750.4065 Participant Code: 9215386#**

**Committee Members:**

Mark Barry, Sondra Cranford, Mark Earl, Dave Lambert, Lex Smith,  
Seth Weightman

**Agenda**

Call to order ..... Mark Earl, Chair

**Discussion Item – 2017 Performance Evaluation Criteria for Jerome Salatino**

- Establish 2017 goals and performance measures for Jerome Salatino..... Handouts
  - Review current goals
  - Review current survey questions
  - Proposed goals for 2017

Public Comments

Adjournment



**Draft**  
**Executive Committee Meeting Minutes**  
February 28, 2017

**Committee Members Present:**

**Present:** Mark Barry, Sondra Cranford, Mark Earl, Lex Smith, Seth Weightman

*Absent: Dave Lambert*

**Quorum Present? Yes**

**Others Present:**

PHWB Staff – Jerome Salatino, Brenda Gause

**Proceedings:**

Meeting called to order at 3.05 p.m. by Mark Earl, Chair

At the opening of the Executive Committee meeting, Jerome proposed an item for discussion with regard to providing funding to Marchman Technical School in the amount of \$15,000.00. The money would be used toward hiring an instructor and providing tools and supplies for this pilot program. This money would be provided from FY 2017/2018 unrestricted funds.

Seth Weightman formalized the discussion item into an action item:

**Action Item 1 – Funding for Plumbing Pilot Program**

Seth Weightman made a motion to approve using \$15,000 from FY 2017/2018 unrestricted funds for the plumbing pilot program. Mark Barry seconded the motion. MOTION carried.



**ACTION ITEM 1**  
**Approval of Minutes**

Draft minutes of the September 15, 2016 Board Meeting are presented for review. Any modifications should be requested prior to approval.



**Draft  
Board Meeting Minutes  
September 15, 2016**

**Board Members:**

*Present:* Rob Aguis, Charles Barresi, Mark Barry, Timothy Beard, Dana Cutlip, Mark Earl, Lorri Kindberg, Dave Lambert, Nils Lenz, Cem Maier, Ken Minter, Joelle Neri, Matthew Peters, Lex Smith, James “JT” Thomas, Todd Vega, Seth Weightman, Bill Woodard

*Absent:* Sandra Cranford, John Howell, Patricia Keelean, Charles Snider

**Quorum Present? Yes**

**Others Present:**

PHWB Staff – Jerome Salatino, Brenda Gause, Ken Russ, Dianne Weiss

Ron Goss, Eckerd Youth Services

**Proceedings:**

*Meeting called to order at 3.00 p.m. by Chair, Mark Earl.*

**Action Item 1 – Approve minutes from June 16, 2016 meeting**

The Committee reviewed the minutes from the June 16, 2016 meeting. With no comments or corrections, a motion was made to approve the minutes.

MOTION was made by Seth Weightman and seconded by Matthew Peters to approve the minutes. Motion carried.

**Action Item 2 – Approval to Enter Negotiations with The Arc Nature Coast**

The Committee reviewed the proposed contract submitted by The Arc Nature Coast.

MOTION to approve entering negotiations with The Arc Nature Coast was made by Dave Lambert and seconded by Rob Aguis. Motion carried.

**Action Item 3 – Modification to Targeted Occupation List**

The Committee reviewed the request to add Pharmacy Technician to the list of Targeted Occupations for Region 16.

MOTION was made to approve the addition of Pharmacy Technician by Rob Aguis and seconded by Timothy Beard. Motion carried.

**Action Item 4 – Approval for Additional Training Providers**

The Committee reviewed the request to add three additional training providers to Region 16’s provider list. The three additional providers are: Concorde Career Institute, Galen School of Nursing and St. Petersburg College.

MOTION was made to approve the three additional providers by Cem Maier and seconded by Timothy Beard. Motion carried.

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**Board Meeting Minutes  
September 15, 2016  
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**Action Item 5 – Candidate for Vice Chair**

In keeping with our Bylaws, the Vice Chair is to be elected from the business sector board members. Tim Reed currently occupies the role of Vice Chair but has resigned his position due to travel requirements.

Motion was made by Mark Barry and seconded by Rob Aguis to approve Seth Weightman as the new Vice Chair, effective immediately.

The CareerSource Pasco Hernando Performance Overview was presented to the Committee by Tony Carter.

**Information Item**

Dianne Weiss presented the Financial Summary Report YTD July 31, 2016 to the Committee.

With no further business to conduct and no comments from the public, the meeting adjourned.



**ACTION ITEM 2**  
**Approval of Additional Training Provider**

**BACKGROUND**

Pasco Hernando Workforce Board under the Workforce Innovation Opportunity Act (WIOA) must approve training providers where WIOA funds are used.

**JUSTIFICATION/REASON**

AmSkills completed their application and submitted all information requested by the training provider solicitation on February 2, 2017. The application included three apprenticeship programs (CNC Machine, Mechatronics and Industrial Mechanics) as well as four youth focused programs (Youth Pre-Apprenticeship, Manufacturing Career Launch, Manufacturing Workshops and 3D Printing Manufacturing).

AmSkills is not under sanctions, nor do they have excessive student loan defaults. The apprenticeship programs submitted correspond with occupations on the Targeted Occupation List.

**RECOMMENDATION**

The One Stop Governance Committee recommends the Board approve AmSkills be added to the Region's approved training provider list.

**ACTION ITEM 3**  
**One Stop Operator Procurement and Contract**

**BACKGROUND**

In a June 19, 2008 memorandum from then Workforce Florida, Inc., all the Regional Workforce Boards were advised of the process and requirements for becoming One Stop Operators and providing direct services. PHWB applied and was approved as the one-stop operator and provider of direct services for their region.

With the passing of the Workforce Innovation and Opportunity Act (WIOA) in July 2014, it is now mandated that One Stop Operators are procured through a competitive process.

Coordinating as Florida Regional Workforce Coalition 6 (FRWC6), LWDA 16 staff, along with LWDA 14 and LWDA 15, worked together to prepare draft outline(s) of the services to be provided. Once FRWC6 staff was in agreement, a draft RFP was created, detailing all requirements for the services specified in the outline. On February 4, 2016 prior permission was given by the Board members of LWDA 16 to issue the RFP. The new RFP was issued in January 2017 and proposals were due on or before February 8, 2017. Only one bid was received for all three locations; therefore, there was no need for a review committee. The chosen provider will be presented to their respective Local Boards for approval. The One Stop Operator will be in place prior to July 1, 2017 to remain in compliance with WIOA guidelines.

**JUSTIFICATION/REASON**

In keeping with current WIOA policy, staff will issue a RFP for a One Stop Operator, at a minimum of every three years. Cost per year for the One Stop Operator is \$5,000 and, if approved, the new One Stop Operator will be Complete Technology Solutions (CTS).

**RECOMMENDATION**

The One Stop Governance Committee recommends staff move ahead with negotiating a contract for the One Stop Operator with Complete Technology Solutions (CTS).

**DISCLAIMER**

The PHWB reserves the right to accept or reject any or all proposals in whole or in part, which it considers not to be in its best interest.

**ACTION ITEM 4**  
Approval of Additional Training Provider

**BACKGROUND**

Pasco Hernando Workforce Board under the Workforce Innovation Opportunity Act (WIOA) must approve training providers where WIOA funds are used.

**JUSTIFICATION/REASON**

At Home Senior Care, Inc., dba Pasco Medical Training has completed its application and submitted all information requested by the training provider solicitation.

Pasco Medical Training is not under sanctions, nor do they have excessive student loan defaults. Of the training offered, the Patient Care Technician program is in demand and corresponds with the Region's Target Occupation List.

**RECOMMENDATION**

Staff recommends approving the addition of Pasco Medical Training to the Region's approved training provider list for its program Patient Care Technician.

CareerSource Pasco Hernando Training Vendor Application 2016-2017

**Company Information**

Company Name: At Home Senior Care Inc. (DBA Pasco Medical Training)  
 Street/Mailing Address: 5609 U.S Hwy 19 Ste A  
 City: New Port Richey Zip Code: 34652  
 Company Contact Person: Deborah Hanon Title: Director  
 Phone: (727) 484-6953 Ext: Fax: (727) 807-6443  
 Email: PascoMedicalTraining@yahoo.com  
 Website Address: PascoMedicalTraining.com

Date of Inception: 02/09/2015 Years in Business: 2 Total # of full-time employees at this location: 5

Legal Structure of Business: C-Corp  
 Employers Federal ID#: 47-3094914  
 Dunn and Bradstreet #: UC ID#:

Description of your school / training business: Post-secondary independent school; training for Nursing assistants, Home Health Aide and Patient Care Technician's

**Training Vendor Application**

What is the Structure of the Institution? Private, for profit  
 How many years has the training institution been in existence? 4  
 Total Institutional revenue for most current fiscal year? 221,787.91  
 Is the school minority owned and operated? no  
 Is the school a community-based organization? no

**Locations**

Address	City	State	Zip
5609 U.S Hwy 19 Ste A	New Port Richey	FL	34652

**Institution License Information**

Is the Training Institution licensed by the Florida Commission of Independent Education? Yes  
 Is the Training Institution eligible to receive funds under Title IV of the Higher Education Act (HEA)? No  
 Is the Training Institution licensed by the Florida State Board of Independent Postsecondary Vocational, Technical, Trade and Business Schools? No  
 Is the Training Institution accredited by a nationally recognized organization or in the process of meeting accreditation requirements? No  
 Accredited by:  
 Does the Training Institution offer a registered apprenticeship program under the National Apprenticeship Act? No

Does the school participate in the Florida Education and Training Placement Information Program (FETPIP)? YES

**Student Experience**

Does the training include performance criteria such as competency tests? Yes

Is tuition based upon an established and published catalog? Yes

Are scholarships or other financial aid available? No

Aid Types:

What is the minimum ration of instructional staff to students? 1:3

What is the maximum ration of instructional staff to students? 1:20

What was the institutions student loan default rate for the following years?

2014-15: 0.00%    2013-14: 0.00%    2012-13: 0.00%    2011-12: 0.00%

**References**

Name	Briana Reed	Phone	(727) 276-0778	Relationship to the Institution	Owner
Name	Extra Hands Accounting Inc	Phone	(727) 939-8915	Relationship to the Institution	Business Associate
Name	Helen Gould	Phone	(727) 563-6888	Relationship to the Institution	Business Associate

INFORMATION ITEM 1

Pasco Hernando Workforce Board, Inc. Financial Summary Report 31-Jan-17		% of Year Elapsed 58%				
Program:	Approved Budget	FY16 Accrued Expenditures	Goodwill Obligations	Total Accrued Expenditures	Budget Balance Remaining	Percent Expended or Obligated
WIOA Adult	\$ 1,974,579	\$ 657,334	\$ 192,990	\$ 850,324	\$ 1,124,255	43%
WIOA Dislocated Worker	\$ 1,465,266	\$ 866,282	\$ 52,488	\$ 918,770	\$ 546,497	63%
WIOA Youth	\$ 1,662,927	\$ 657,492		\$ 657,492	\$ 1,005,435	40%
Sector Partnership National Emergency Grant	\$ 68,012	\$ 26,190		\$ 26,190	\$ 41,822	39%
Trade Adjustment Assistance*	\$ 102,990	\$ 41,781	\$ 15,038	\$ 56,819	\$ 46,171	55%
<b>Subtotal WIOA</b>	<b>\$ 5,273,774</b>	<b>\$ 2,249,079</b>	<b>\$ 260,515</b>	<b>\$ 2,509,595</b>	<b>\$ 2,764,179</b>	<b>48%</b>
Wagner Peyser *	\$ 590,237	\$ 122,281	\$ -	\$ 122,281	\$ 467,956	21%
Veterans Programs *	\$ 129,712	\$ 17,920	\$ -	\$ 17,920	\$ 111,792	14%
Supplemental Nutrition Assistance Program	\$ 271,457	\$ 260,761	\$ -	\$ 260,761	\$ 10,696	96%
Re-Employment Assistance (formerly Unemployment Comp)	\$ 44,071	\$ 25,612	\$ -	\$ 25,612	\$ 18,459	58%
Reemployment Services & Eligibility Assessment (RESEA)	\$ 180,462	\$ 86,039	\$ -	\$ 86,039	\$ 94,423	48%
<b>Subtotal Employment Services</b>	<b>\$ 1,215,939</b>	<b>\$ 512,614</b>	<b>\$ -</b>	<b>\$ 512,614</b>	<b>\$ 703,325</b>	<b>42%</b>
Welfare Transition Program	\$ 1,866,373	\$ 1,362,538	\$ -	\$ 1,362,538	\$ 503,835	73%
<b>Subtotal Welfare Transition Program</b>	<b>\$ 1,866,373</b>	<b>\$ 1,362,538</b>	<b>\$ -</b>	<b>\$ 1,362,538</b>	<b>\$ 503,835</b>	<b>73%</b>
US DOL LEAP	\$ 216,407	\$ 20,958	\$ -	\$ 20,958	\$ 195,449	10%
<b>Subtotal US DOL LEAP</b>	<b>\$ 216,407</b>	<b>\$ 20,958</b>	<b>\$ -</b>	<b>\$ 20,958</b>	<b>\$ 195,449</b>	<b>10%</b>
Corporate Unrestricted Funds	\$ 30,000	\$ 16,374	\$ -	\$ 16,374	\$ 13,626	55%
<b>Subtotal Corporate</b>	<b>\$ 30,000</b>	<b>\$ 16,374</b>	<b>\$ -</b>	<b>\$ 16,374</b>	<b>\$ 13,626</b>	<b>55%</b>
<b>Total FY 2017 Budget</b>	<b>\$ 8,602,493</b>	<b>\$ 4,161,563</b>	<b>\$ 260,515</b>	<b>\$ 4,422,078</b>	<b>\$ 4,180,415</b>	<b>51%</b>



INFORMATION ITEM 2

**Monthly Management Report Year to Date**

\* = Provided by Goodwill \*\* = Provided by Eckerd

Report Source

2016  
DEO's YTD January  
MMR

State  
Goals  
MMR

2017  
DEO's YTD January  
MMR

State  
Goals  
MMR

<b>WTP</b>
WTP Entered Employment Rate
WTP Entered Employment Wage Rate
All Family Participation Rate
WTP Two Parent Participation Rate

<b>Closed Due to Earnings</b>	<b>Cases Closed</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
243	681	35.7%	6	N/A
<b>Entry Wage</b>	<b>LLSIL Family- 3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$9.45	\$13.42	70.4%	13	N/A
<b>Work Engaged</b>	<b>Received TANF</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
858	1,857	46.2%	12	N/A
<b>Work Engaged</b>	<b>Received TANF</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
20	80	25.0%	15	N/A

<b>Closed Due to Earnings</b>	<b>Cases Closed</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
245	638	38.4%	5	N/A
<b>Entry Wage</b>	<b>LLSIL Family- 3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$10.09	\$13.63	74.0%	12	N/A
<b>Work Engaged</b>	<b>Received TANF</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
713	1,488	47.9%	6	N/A
<b>Work Engaged</b>	<b>Received TANF</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
57	122	46.7%	8	N/A

<b>WIOA Adults and Dislocated Workers</b>
Employed Worker Outcome Rate *
WIOA Adult EER *
WIOA Adult Wage Rate *
WIOA DW EER *
WIOA DW Wage Rate *

<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
57	57	100.0%	1	N/A
<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
81	81	100.0%	1	74.0%
<b>Entry Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$14.02	\$13.42	104.4%	18	N/A
<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
136	136	100.0%	1	80.0%
<b>Entry Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$15.90	\$13.42	118.4%	16	N/A

<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
44	45	97.8%	3	N/A
<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
87	87	100.0%	1	74.0%
<b>Entry Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$16.66	\$13.63	122.2%	14	N/A
<b>Entered Employment</b>	<b>Total Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
68	68	100.0%	1	80.0%
<b>Entry Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$18.46	\$13.63	135.4%	6	N/A

<b>WIOA Youth</b>
WIOA In-School Youth Outcome Rate **
WIOA Out-of-School Youth Outcome Rate **
WIOA YY Positive Outcome Rate **

<b>Placed</b>	<b>In School Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
12	12	100.0%	1	N/A
<b>Placed</b>	<b>Out of School Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
80	80	100.0%	1	N/A
<b>Positive Outcomes</b>	<b>Youth Exitters</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
33	33	100.0%	1	N/A

<b>Placed</b>	<b>In School Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
1	1	100.0%	1	N/A
<b>Placed</b>	<b>Out of School Exits</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
25	25	100.0%	1	N/A
<b>Positive Outcomes</b>	<b>Youth Exitters</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
12	12	100.0%	1	N/A

<b>Wagner Peyser</b>
WP Entered Employment Rate
WP EER for those Employed at Participation
WP Job Placement Wage Rate
WP Short Term Veterans EER
WP Percent Of Job Openings Filled

<b>Entered Employment</b>	<b>Wagner Peyser Exitters</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
6,274	12,200	51.4%	6	58.0%
<b>Placed After Exit</b>	<b>Employed At Participation</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
1,152	2,380	48.4%	5	N/A
<b>Avg Placement Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$12.36	\$13.42	92.1%	8	N/A
<b>Vets Placed after 90 Days of No Service</b>	<b>Vets with 90 Days of No Service</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
502	1,457	34.5%	14	N/A
<b>Job Openings Filled</b>	<b>Job openings Received</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
255	1,628	15.7%	16	N/A

<b>Entered Employment</b>	<b>Wagner Peyser Exitters</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
5,299	9,383	56.5%	4	58.0%
<b>Placed After Exit</b>	<b>Employed At Participation</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
848	1,764	48.1%	4	N/A
<b>Avg Placement Wage</b>	<b>LLSIL Family-3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$13.89	\$13.63	101.9%	4	N/A
<b>Vets Placed after 90 Days of No Service</b>	<b>Vets with 90 Days of No Service</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
342	574	59.6%	2	N/A
<b>Job Openings Filled</b>	<b>Job openings Received</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
247	1,281	19.3%	11	N/A

<b>Reemployment Services and Eligibility Assessment</b>
RESEA Entered Employment
RESEA Job Placement Wage Rate

<b>Entered Employment</b>	<b>REA Job Seekers with 90 days of No Service</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
1,403	2,457	57.1%	5	N/A
<b>Average Placement Wage</b>	<b>LLSIL Family- 3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$14.87	\$13.42	110.8%	3	N/A

<b>Entered Employment</b>	<b>RESEA Job Seekers with 90 days of No Service</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
1,421	2,301	61.8%	4	N/A
<b>Average Placement Wage</b>	<b>LLSIL Family- 3</b>	<b>Performance</b>	<b>Ranking</b>	<b>Goals</b>
\$13.80	\$13.63	101.2%	9	N/A

## Committee Update

### ***Services for Individuals with Disabilities Committee***

**Last meeting: March 3, 2017**

The Services for Individuals with Disabilities Committee met with Pasco Hernando State College staff on December 9, 2016 of last year to initiate an education event for employers on the benefits of hiring individuals with disabilities. Lighthouse for the Blind, Deaf & Hard of Hearing Services, and Vocational Rehabilitation also participated in addition to PHSC.

From the initial meeting and through meetings held January 13, 2017 and March 3, 2017, the committee, with a host of partners, completed planning and finalized a Lunch and Learn / Hiring Event to be held March 16, 2017 at PHSC's Ridge Manor Campus.

The Lunch and Learn event begins at 11:30 a.m., at the PHSC Conference Center with a panel of employers, employees, and service providers led by Sarah Brunet, PHSC Disabilities Coordinator. A box lunch will be served. CareerSource, PHSC, ARC of the Nature Coast, Connections Job Development, Lighthouse for the Blind, Deaf and Hard of Hearing Services, and Vocational Rehabilitation have all marketed this to employers. A turnout of 20 to 30 employers is expected.

At 1:30 p.m. an 'open to all' hiring event with over 30 employers will start and organizations serving individuals with disabilities will have the opportunity to network with employers. The hiring event will conclude at 4:30 p.m.

Attached are the two flyers sent out by email, Facebook, and other media by CareerSource Pasco Hernando, PHSC, and our partners.

[info@careersourcepascohernando.com](mailto:info@careersourcepascohernando.com)

7361 Forest Oaks Boulevard | Spring Hill, FL 34606

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# LUNCH AND LEARN

Thursday, March 16 • 11:00 a.m.-12:30 p.m.  
West Campus • R 151 • 10230 Ridge Road • New Port Richey

Employers will participate in a panel discussion and learn the benefits of hiring an individual with a disability. Tax benefits and strengthening a company's work culture are a few of the topics on the agenda.

## Panel participants include:

- CareerSource Pasco Hernando
- The Arc Nature Coast
- Lighthouse for the Visually Impaired and Blind
- Deaf & Hard of Hearing Services of Florida, Inc.
- Connections Job Development Program
- National Alliance on Mental Illness (NAMI)
- PHSC's Office of Disabilities Services, and many more!

## To register for the Open to All Job Fair Lunch and Learn event visit:

[inclusionworkslunchandlearn.eventbrite.com](http://inclusionworkslunchandlearn.eventbrite.com) or, call Jackie Eden, PHSC assistant director of career and testing services at 727.816.3334.

**JOIN US AS A VENDOR!**

**Open to All Job Fair**

Thursday, March 16 • 1:30 to 4:30 p.m.

Pasco-Hernando State College  
West Campus, New Port Richey



[phsc.edu](http://phsc.edu)

# JOB FAIR



**Thursday, March 16 • 1:30 – 4:30 p.m.**

**Pasco-Hernando State College • West Campus • R151**

**10230 Ridge Road • New Port Richey**

Job seekers will meet with representatives from for profit, government, and non-profit organizations.

Professional dress is encouraged. Bring plenty of resumes!

For questions, contact Jackie Eden at [edenj@phsc.edu](mailto:edenj@phsc.edu) or Ana Segovia at [asegovia@careersourcepascohernando.com](mailto:asegovia@careersourcepascohernando.com). To register for the Open to all Job Fair, please RSVP at [opentoalljobfairphsc.eventbrite.com](http://opentoalljobfairphsc.eventbrite.com).

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